



INSIGHT MANAGEMENT PARTNERS

PRESS RELEASE

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Insight Management Partners CEO Christopher Fellas has recently announced the appointment of Mr Themis Karakaidos and Mr Robert McLean.

After 12 years of service at Macquarie Bank, Mr Karakaidos has joined Insight Management Partners as Senior Wealth Manager, Executive Director. He has also been appointed the chair of Insight's Investment Committee. Mr Karakaidos' career spans 20 years in financial services as a financial adviser together with roles in technical services, research and adviser education.

Christopher Fellas says "Themis's technical knowledge, experience and deep understanding of client's needs adds further to Insight Management Partner's holistic end to end approach with their clients.

Dean O'Neill, Managing Director of Insight Investment Partners said "having worked closely with Themis for 10 years at Macquarie I am very aware of the comprehensive and thoughtful approach Themis brings to Wealth Management. Given his financial services knowledge and experience Themis is a valuable addition to the growing advice business within Insight Management Partners."

Mr Karakaidos says "Insight Management Partners with its independence provides the ideal environment to deliver considered and tailored wealth management opportunities to our clients." I was particularly attracted to the boutique nature of Insight and the growth opportunities of the Group".

Themis's appointment follows the June appointment of Robert McLean as Senior

Investment Adviser, Executive Director within the group's financial services arm, Insight Investment Partners. Mr McLean's career spans 21 years at Macquarie Bank and includes 15 years in senior advisory roles covering equities and derivatives.

Christopher Fellas says, "Robert is a key signing for the group with his considered client and market focused approach complementing our broader wealth management offering."

Dean O'Neill, Managing Director of Insight Investment Partners said "having worked closely with Rob for over 13 years at Macquarie Bank, I am very excited by the prospect of continuing our professional relationship".

Mr McLean, said "It wasn't an easy decision leaving Macquarie Bank after 21 years however the opportunity to join Insight Management Partners who provide truly independent advice and an innovative approach to wealth management was compelling".

Insight Investment Partners Pty Ltd is the investment advisory offering of Insight Management Partners. Established in 2009, Insight Investment Partners is a full services financial services provider offering clients financial, retirement and estate planning, business advisory and corporate structure services, risk and insurance, property lending, stockbroking and foreign exchange services.

Insight Management Partners operates as the holding company for a group of companies located in Australia whose main activities include financial services, sports management and marketing, accounting and tax, and legal services and property finance. www.insightmp.com.au

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